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OMAHA
DIVISION
INSURANCE
AGENCY

Welcome to the Omaha Division Insurance Agency

ODIA is an independent life and health insurance brokerage firm specializing exclusively in the senior age market. We have been in business for over 30 years and are licensed with some of the country's largest and most respected insurance companies. Our clients have access to many of the best Medicare Supplements, Long Term Care, Cancer, and Final Expense policies available.

My name is Jim Gray. I started **ODIA** in 1980. We have always been family owned and operated. Both my younger brothers, John and Jerry were the agent managers. John is now a Senior Vice President. My mother, Peggy, was the office Manager for over 10 years before she retired. Because we are local and totally independent, we do not have any large, national corporations dictating our business practices, so even after more than 30 years and becoming a multi-million dollar operation, we are still very much family oriented and dedicated to personal service to all our customers.

ODIA currently has 17 full time agents marketing in NE and IA, writing over 4,000 new policies per year. We believe the longevity and growth of our company is mainly attributed to our ability to shop the market and prices for our clients, as well as, our commitment to honest and ethical sales practices. We are proud members of the Omaha Better Business Bureau where we maintain a long and outstanding record. We are also active in our community supporting the Open Door Mission, the Omaha Food Bank, and other charitable organizations.

We look forward to serving your life and health insurance needs during your retirement.